

# JAGDISH SHETH SCHOOL OF MANAGEMENT

## **CAREER SUCCESS**

### **Post Graduate Diploma in Management 2022-24**

## ROLE DEFINED CAREER TRACKS

**JAGSoM follows a step-by-step process to prepare the participants for the target roles:**



**Step 1: Self**

**Discovery:** Outbound Leadership Lab (OLL) and Psychometric Assessments to enable a participant to discover her/his strengths.



**Step 2: Preparation of Individual Development Plan:**

This helps the participants to decide on their targeted roles and related Career Track based on strengths.



**Step**

**3: Mentoring:** Mentorship by industry practitioners, who guide participants in preparing for targeted roles.



**Step 4: Learning by**

**Solving:** Participants work in groups to solve an industry-supported real-life business problem mentored by a faculty member.



**Step 5: Long Industry**

**Internship (IIP):** 16-week-long internships as a capstone intervention, in a role aligned to one's career aspirations.

The IIP of the Class of 2022-24 demonstrates the success of this approach, as participants across tracks received offers in their desired roles in companies of repute, as illustrated on the next slide.

## ROLE DEFINED CAREER TRACKS

CAREER TRACK	SELECT ROLES	PROMINENT RECRUITERS
<b>Banking</b>	<ul style="list-style-type: none"> <li>• Management Trainee- Analyst               <ul style="list-style-type: none"> <li>• Junior Rating Analyst</li> </ul> </li> <li>• Associate Wealth Manager               <ul style="list-style-type: none"> <li>• Account Specialist</li> </ul> </li> </ul>	Infomerics Ratings, HDFC AMC, Delego Capital, Brickworks Rating, Qess Corp - JC Penny, Armstrong Capital , ALT DRX
<b>FinTech</b>	<ul style="list-style-type: none"> <li>• Product Management Trainee</li> <li>• Staff Consultant - Finance               <ul style="list-style-type: none"> <li>• Management Trainee</li> <li>• Retail Credit Trainee</li> </ul> </li> </ul>	Caelum, Alpha Services, StyleVue, Oracle, Avanti Finance, HDFC Bank, FreeMonk, KultureHire, Star Union Dai-ichi
<b>Capital Market</b>	<ul style="list-style-type: none"> <li>• Management Trainee</li> <li>• Equity Research Analyst               <ul style="list-style-type: none"> <li>• Finance Associate</li> </ul> </li> <li>• Business Development Manager               <ul style="list-style-type: none"> <li>• Staff Consultant Finance</li> </ul> </li> <li>• Associate Credit Operations/ FinOps Trainee               <ul style="list-style-type: none"> <li>• Account Executive</li> <li>• Retail Credit Trainee</li> <li>• Product Manager</li> </ul> </li> </ul>	Alphanext, Infomerics Ratings, Liquide, HDFC AMC, Wipro, BOE Consulting, Raadhi Advisors, ORACLE, ResoluteAI, Smartstream Technologies, SODEXO, Dwara E-Registry, Credit Dharma, WealthiGo, JSW Infrastructure, Eduvanz
<b>HRM</b>	<ul style="list-style-type: none"> <li>• Executive HR BP</li> <li>• Recruitment Coordinator</li> <li>• Human Resource Executive               <ul style="list-style-type: none"> <li>• HR Coordinater</li> </ul> </li> </ul>	Swiggy, Tally, OLA, Bewakoof, Incruiter, BitGo, Sprout Life Foods

## ROLE DEFINED CAREER TRACKS

CAREER TRACK	SELECT ROLES	PROMINENT RECRUITERS
<b>MarTech</b>	<ul style="list-style-type: none"> <li>• Social Media Executive</li> <li>• Market Research Trainee</li> <li>• Customer Experience Manager, Team Manager and Coach</li> <li>• Growth Marketing Trainee               <ul style="list-style-type: none"> <li>• Marketing Associate</li> </ul> </li> <li>• Executive Mid Market Growth</li> <li>• Associate Digital Marketing Analyst</li> <li>• Assistant Community Manager - Operations               <ul style="list-style-type: none"> <li>• Growth Marketer</li> </ul> </li> </ul>	<p>Porter, Media Ant, Sattva Consulting, BrightMoney, ZOLO Stays, Wish Karo, Digit Insurance, ProGrowth Marketing Services, ZIP Info Solutions, Toyota, GoKwik, Whatfix, Orange Health labs, Bajaj Electricals, ANSR, BNM Business Solutions, Motilal Oswal Financial Services, AsteroidX, Hexaware, AWFIS Sapce Solutions, Ecoright, Rosmerta Tech, The Collective India - Aditya Birla Fashion</p>
<b>Sales &amp; Service</b>	<ul style="list-style-type: none"> <li>• Management Trainee</li> <li>• Territory Sales Manager</li> <li>• Business Development Specialist</li> <li>• Customer Success Manager               <ul style="list-style-type: none"> <li>• B2B Sales Specialist</li> </ul> </li> <li>• Research Executive Trainee</li> <li>• Assistant Manager Corporate Sales               <ul style="list-style-type: none"> <li>• Key Account Manager</li> </ul> </li> </ul>	<p>Wow Momo, Acrannolife, Care Insurance, Route Mobile, New Wave, BNM Business, Atoll Solutions, HOGGR Framework, GoKwik, Urban Matrix, MyGate, CodeYoung, HappyLocate, MarketVistas, TechCiti, SproutLife Foods, Equinity, CodeMonk, Mallsutra, Indian Educational Service, Toyota</p>

## FINAL PLACEMENTS – CLASS OF 2024



The placement process at JAGSoM is an engagement driven approach, unlike 'mela' driven placement followed by most B-Schools.

Students have found roles as Functional Consultants, Business Analysts, Market Research Analysts, Data Analysts, Digital Marketing & Social Media Analysts, Marketing Analysts, Financial Analysts, Financial Modelling across IT & ITes, Financial Services, Automotive, Banking, and Manufacturing sectors, among other sectors.

## FINAL PLACEMENTS – RECRUITERS

1	Armstrong Capital & Financial Services Pvt Ltd.	9	Avanti Finance	17	BOE Consulting Ltd.	25	Codemonk
2	Atoll Solutions Private Limited	10	AWFIS Space Solutions Pvt. Ltd.	18	Bosch India	26	Credit Dharma
3	Acrannolife Genomics Pvt Ltd	11	Bajaj Electricals Ltd.	19	Brickwork Ratings	27	Delego Capital
4	ALT DRX	12	Benesse India Private Limited	20	Bright Money Technology Private Limited	28	Digit Insurance
5	Anand Rathi - Share and Stock Brokers Ltd.	13	Bewakoof Brands Pvt Ltd.	21	Care Health Insurance	29	Dvara E-Registry
6	ANSR	14	BitGo India Private Limited (the "Company")	22	Caspian Debt	30	Ecoright
7	Apps AiT	15	BNM Business Solutions LLP	23	CIRE	31	Eduvanz
8	AsteroidX	16	Zolostays	24	Code Young	32	Equiniti

## FINAL PLACEMENTS – RECRUITERS

33	Factset	41	HSBC	49	Liquide	57	Numly
34	FeeMonk	42	Incruiter	50	Mallsutra	58	OLA
35	GoKwik Commerce Solutions Private Limited	43	Indian Educational Services	51	MarketVistas Consumer Insights Private Limited	59	Oracle India Pvt Ltd
36	HappyLocate	44	Infomerics Valuation and Rating Pvt. Ltd.	52	Moschip	60	Orange Health Labs
37	HDFC Asset Management Company	45	Informics Analytics & Research	53	Motilal Oswal Financial Services Ltd.	61	PhonePe Pvt. Ltd.
38	HDFC Bank	46	JSW Infrastructure Limited	54	MyGate	62	Pixis
39	Hexaware Technologies	47	KAR Nipuna Fintech	55	NeoStats Analytics Solutions	63	Porter
40	HOGR Foodwork Private Ltd.	48	KultureHire	56	NewWave Computing Pvt Ltd	64	ProGrowth Marketing Services

## FINAL PLACEMENTS – RECRUITERS



65	Quess Corp - JC Penny	73	Ship2MyID	81	The Collective India	89	Yoga Bar (Sproutlife Foods Private Limited)
66	QuickSell	74	SmartStream Technologies	82	Toyota	90	ZIP Infosolutions Pvt Ltd
67	Raadhi Advisors	75	Sodexo	83	UrbanMatrix Technologies	91	
68	ResoluteAI	76	Sprout Life Foods	84	Utthunga Technologies Pvt Ltd.		
69	Rosmerta Technologies Ltd	77	Star Union Dai-ichi	85	WealthiGo		
70	Route Mobile Ltd.	78	StyleVue	86	Whatfix		
71	Samasth Living Private Limited	79	Tally Solutions Private Ltd.	87	Wipro		
72	Sequel Logistics Private Limited	80	TechCiti Technologies Private Limited	88	Wish Karo		





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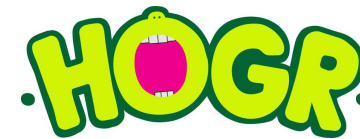
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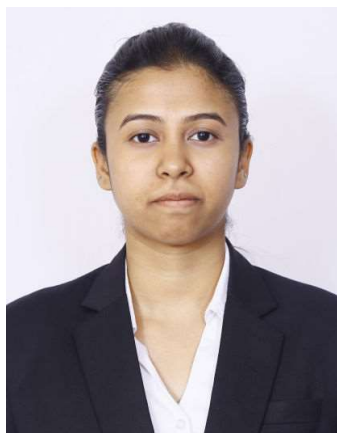
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